

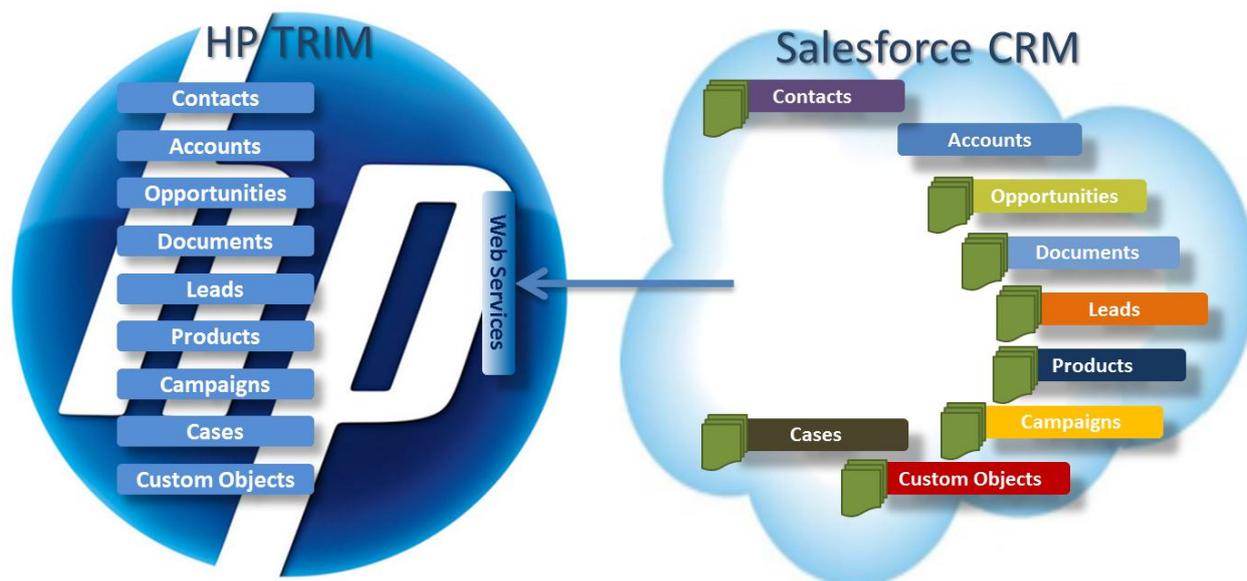
Salesforce.com to HP TRIM

ROBUST RECORD KEEPING FOR SALESFORCE.COM

The S2T connector adds advanced record and data residency capabilities to Salesforce.com by integrating with HP TRIM. S2T is a native Salesforce.com application that allows users to push documents to HP TRIM at the click of a button. S2T utilises standard HP TRIM web services.

The document handling and governance features of S2T include:

- Onshore record retention solution.
- Documents reside in both HP TRIM and Salesforce.
- Create, update or delete HP TRIM documents from Salesforce.
- Upload documents to customizable container destinations in HP TRIM.
- Save Salesforce records to HP TRIM as PDF documents.
- Add direct links to HP TRIM documents in Salesforce.
- Control access with Salesforce roles and HP TRIM permissions.
- Save and view records using your personal HP TRIM credentials.
- Two way SSL connection between Salesforce and HP TRIM.



S2T helps organisations meet data residency requirements by onshoring documents to HP TRIM. The attachments and chatter documents associated with Salesforce standard and custom objects can be saved in HP TRIM. Strong encryption techniques ensure that the document data is never compromised.

As well as attachments and chatter documents, S2T provides conversion features to push individual Salesforce records to HP TRIM as PDF documents. This makes it easy to quickly take a snapshot of key information and save it to HP TRIM creating an audit and evidence trail.

Salesforce.com to HP TRIM

Documents pushed from Salesforce to HP TRIM have their locations tracked in Salesforce. This means both the HP TRIM and cloud copies of the document can both be viewed in Salesforce (see below).

Trim Documents
Burlington Textiles Weaving Plant Generator

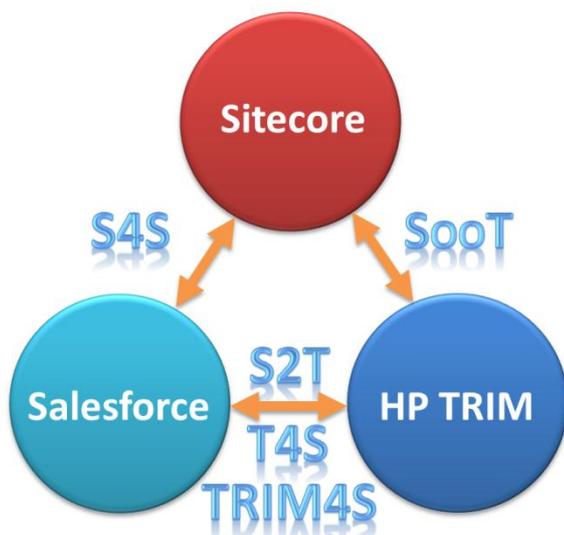
Attachment	Trim Name	Trim Record Number	Trim Location ID	Last Modified by	Last Modified date	Status	Action
S2T_Documentation.pdf	S2T_Documentation.pdf	D13/64	1572	Test User	5/2/2013 6:02 PM	Synchronized	

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S2T tightly controls document permissions using HP TRIM's in-built security model coupled to the extensive security offered by Salesforce. By using HP TRIM web services S2T enforces the same security constraints as those imposed in HP TRIM itself. S2T offers very secure connection options including:

- Restrict page access using Salesforce roles.
- Generic HP TRIM access using stored credentials.
- Override generic access using individual credentials.

Since S2T is a Salesforce.com managed application it can easily be upgraded as new features are added. S2T uses Salesforce callouts to pass information to HP TRIM so it has daily constraints around the number and size of documents that can be transacted. For customers requiring a high volume bidirectional connector please refer to our T4S product. Customers who predominately work in HP TRIM and want to reference local documents in Salesforce should consider the TRIM4S product.



S2T is a FuseIT core product supported by a development team with deep experience with Sitecore, HP TRIM and Salesforce. Please contact us for a demonstration of how your challenges can be solved with S2T.

FuseIT is a HP IMAP Partner, Salesforce ISV and Consulting Partner and Sitecore Technology Partner.

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